# PAY ME NOW, OR PAY ME LATER

# Tips for Grievance Handling & Arbitration Preparation

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# Does this seem familiar?



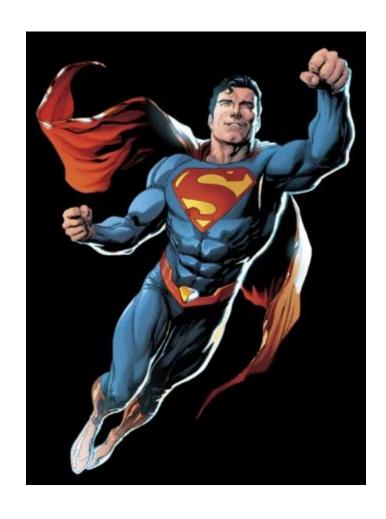
#### A Local Union Official is:

- Administrator
- Bookkeeper
- Organizer
- Lobbyist
- Go Between
- Referee
- Fixer
- Room Mother
- Chief Cook & Bottlewasher

# And don't forget . . .

# Handler of Grievances!



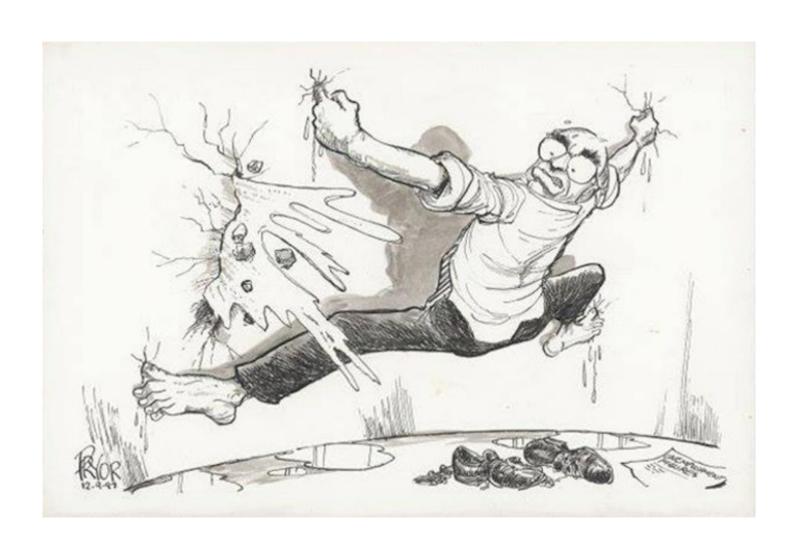


# Two Main Roles in the Grievance & Arbitration Process

# Advocate for Members



# Defender of the CBA



# Defender of the CBA (II)



## "Successful" Grievance Handling?

"Pay me now, or pay me later"

Favorable Resolution

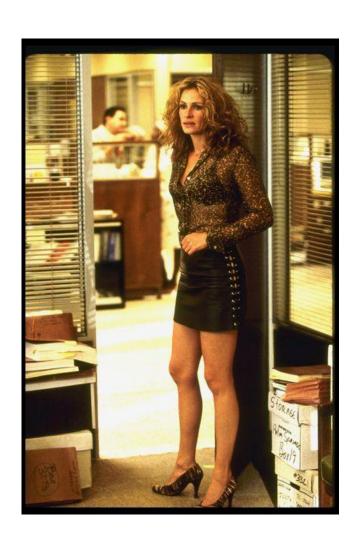
or

Preparing the Grievance for Arbitration

#### Another "Successful" Outcome

# Satisfied Members (win, lose or draw)

# A Role Model?



### The Real Role Model



#### Another "Successful" Outcome

(regrettable, but important)

Our ability to defend
Duty of Fair Representation
claims

# Where to Start? KFFP IN MIND: The Facts NEVER Speak for Themselves

# The Grievance Handler's Job

- 1. Document
- 2. Document
- 3. Document
  SO YOU CAN TELL THE
  STORY FOR THE FACTS

# Types of Grievances

Discipline & Discharge

Contract Interpretation

Past Practice

# Discipline & Discharge

- Company has the burden of proof
- The "Seven Tests of Just Cause"
  - Notice of the "rule"?
  - Reasonable rule & consistent with CBA?
  - Investigation?
  - Fair & objective investigation?
  - Proof of the conduct?
  - Disparate treatment?
  - Appropriate penalty?

# Are the "Seven Tests" Gospel?

Maybe; Maybe Not

Criticism of the Seven Tests by Arbitrators

 Whether "Gospel" or not, good lens through which to view discharge cases

# Weaver's Three Tests

- 1. Can the Company prove that the Grievant "did it"?
- 2. Even if the Grievant "did it", does the penalty fit the crime ("firing offense")?
- 3. Can the Arbitrator sleep at night if the Grievant is reinstated?

# Contract Interpretation

We have the burden of proof

- 1. What provision(s) of the CBA are implicated?\*use "all that apply" wiggle room
- 2. Is the contract language clear, or is it ambiguous/subject to interpretation?
- 3. If the language is ambiguous, what evidence supports our interpretation?

## Evidence of Intent or Meaning

- Bargaining History
  - \*Notes & proposals
  - \*If you participated, you are a witness
- Communications with Management
- Application in the Past
- Prior Disputes or Grievances
- Same Language in Other Parts of the CBA \*e.g., "needs of the business" or "service requirements"

# Example

The Company will not be required to reassign a work assignment in progress at the end of the employee's tour because of his/her position on the overtime report.

# Example (II)

All work from and including the Serving Terminal (including fiber drop) up to and including the customer's premise for IP-enabled services

# Example (III)

When sufficient volunteers for overtime have not been obtained to meet the Company's service requirements, an employee may be required to work up to two (2) hours per day in addition to the regularly scheduled tour

#### Past Practice

Past practices can support a grievance if:

- 1. Practice repeated over extended period
  - 2. Both parties aware and acknowledge
    - 3. Does not conflict with the CBA
    - 4. Relates to a "pocketbook" issue

# Documenting Grievances

The key to "pay now or pay later":

1. Document what happened

and

2. Explain why the facts support the grievance

#### The Five W's

WHO?
WHEN?
WHERE?
WHAT?
WHY?

- The basics in any grievance file
- A start, but maybe not the end of the task

#### Who?

\*Names of the Grievant(s), including contact information

\*Co-workers involved or with information, including contact information

\*Management personnel involved or with information

#### When?

• When did the triggering event occur?

When did the Grievant learn of the event?

• When did the Local learn of the event?

• Is the triggering event or problem on-going?

#### Where?

• Where did the triggering event or incident occur?

Seems obvious, but remember that others may not have the same information as you

#### What?

- Describe the triggering event or problem in detail
- What was said or done at the time?
- How has same or similar event been dealt with in the past?

# Why?

The heart of the matter:

Why is the underlying event or issue a problem?

Describe it in a way that makes sense to a third party, or a third grader

#### Attendance Issues

- Progressive discipline followed? Track it
- Clear notice to improve attendance?
- Employee given time to improve?
- Employee updated on status?
- EAP?
- What has employee done to improve?
- Disparate treatment?
- FMLA time involved?

# Job Performance Issues

- Performance standard/rule established? How?
- Standard/rule communicated? How?
- What evidence of performance failure?
- How was failure communicated? When?
- Progressive discipline followed? Track it
- How does Grievant compare to others?
- Exceptions applied? Get details
- Disparate treatment?

#### Misconduct Issues

- What policy, standard or rule was violated?
- Rule communicated to employees? How?
- Employees aware of consequences?
- Grievant able to explain? Details?
- Disparate treatment?
- Progressive discipline followed?
- Punishment fit the crime?

# Defending DFR Claims

Among the NLRB's attacks on organized labor and working people are changes to the standard applied to DFR claims

When it comes to processing grievances

**NEGLIGENCE** 

is no longer a defense

# NLRB Focus on Communication COMMUNICATION WITH THE GRIEVANT

1. About the status of the grievance at every step of the process

and

2. Before making any decision on the merit of a grievance, *especially* about any decision not to pursue further or arbitrate, *especially* in discharge cases

# Practices to Implement

- Grievance tracking system
- Respond to the Grievant promptly
- Cover for anyone absent for extended period
- Promptly update Grievant on status
- Contact grievant before closing out grievance
- Document all contacts with Grievant

# Served with NLRB Charge?

Contact Counsel before responding to the NLRB

#### The Two C's

**Every Grievance Presentation** and Every Grievance Write-up should be **COMPREHENSIVE** RT. COMPELLING

# "Pay me now, or pay me later"

Start with your best closing argument to

- \*Management
- \*Staff
- \*Arbitrator

and work backwards

Questions?

Comments?

Suggestions?

War Stories?